

## New release this weekend at HUSH

Selecting and settling into a new home can come with many complications. However, with their customization services, HUSH is always there from start to finish.

“One of the things that we do very differently is that we first learn about our clients,” explains Naheel Suleman, President of HUSH. “We engage in who they are. We go through this process so that when we’re designing their homes, it reflects their lifestyle and their needs. The clients don’t fit the houses, the houses fit their needs.”

HUSH’s newest Oakville sites, the French-inspired Avalon and the English-designed Gardens at Coronation, prove that buying a home can be an enjoyable experience. “Both sites are an exclusive development of a small number of homes that we have put into a special pocket in southwest Oakville,” Suleman describes. “They’re on private roads and they are designed to complement each other to create a community of consistency and design.”

Located at Lakeshore Road West, just west of Dorval Road and east of Appleby College, Avalon residents can experience the city living of shopping and dining without sacrificing a private home environment.

Meanwhile, situated on Coronation Park, the Gardens of Coronation allows residents the opportunity to soak in the scenic views of abundant foliage. “In the Gardens of Coronation, we’ve designed certain lots that can even have third-storey lofts. From the lofts and their outdoor living spaces, they can enjoy the park and the lake view,” says Suleman.

With bungalows and two-storey detached homes between 1,800 sq. ft and 4,000 sq. ft., HUSH accommodates their new southwest Oakville homes to all lifestyles. “One of our buyers wanted to have a house where their kids would bring their friends over so we designed a recreation space and outdoor living space with a pool, cabana and a kids’ retreat area in the basement,” explains Suleman, adding that, “Another buyer, for example, has no children, so we designed a house so that the master

bedroom would be on the main floor and the secondary bedrooms were upstairs in case she had guests or wanted to resell the home.”

What’s more, HUSH ensures that Avalon and Gardens of Coronation clients are in the loop from the very beginning. Homeowners are allowed scheduled walk-throughs in the construction phase, during which they are welcome to make subtle changes. Each buyer is also assigned a professional interior designer. “She will visit the homeowners current homes to get an idea of their current furniture inventory as well as their tastes and styles and she tries to convey that in the new home,” verifies Suleman.

HUSH also offers Oakville homeowners a variety of innovative services, including, a free move-in service, annual inspections and certifications (which lead to better resale value) and interior and exterior maintenance packages, and even holiday décor packages. All of these services are tracked on a virtual concierge/web portal in the home, which also includes pertinent documents, floor plans, colour selections, manuals, on-site progress reporting, services and upcoming appointments.

HUSH builds all their homes above ENERGY STAR® Standards, “We offer an extensive green package for offerings. All of our buyers will also have the opportunity to meet with a green specialist. The green specialist will not only educate them of what’s standard in their home, but will also talk about all the other myriad of green offerings that are on the market, include geothermal and even solar power,” explains Suleman.

This weekend, visit HUSH’S presentation centre for new bungalow releases and additional information about the residences of Avalon and the Gardens of Coronation. HUSH’s presentation centre is located at 417 Lakeshore Road West and is open from 1 p.m. to 5 p.m. on Saturdays and Sundays.

For private appointments during the week-end, call 905-337-1434.

